

# Distributor Questionnaire

## Contact Information

Company Name	<input type="text"/>
Primary Contact	<input type="text"/>
Address	<input type="text"/>
City	<input type="text"/>
Post Code	<input type="text"/>
Country	<input type="text"/>
Telephone Number	<input type="text"/>
Fax Number	<input type="text"/>
E-mail	<input type="text"/>
Website	<input type="text"/>

## Territory Covered and Markets Served

Countries/Regions where you sell?

What do you consider to be your primary market, in terms of customer type?

What do you consider to be your secondary market(s)?

## Sales Promotion/Marketing

Do you have a direct-mail program?

Do you have a website?

What are the major trade shows you attend? (Please List)

Do you participate in local trade shows? (Please List)

Do you publish a product catalogue and how often? Please send us a copy

## Distribution Information

Do you currently represent any other major brands in your Country/Region?

What is your companies experience with laser diode modules? Please explain.

What knowledge do you have of the applications laser diode modules are used for?

Please return the completed form to [sales@globallasertech.com](mailto:sales@globallasertech.com) for our review.



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